### **General Questions**

#### Need help with emergency planning for your business?

Department of Emergency Management www.vaemergency.com

#### Need a rail spur to your location?

Department of Rail and Public Transportation www.drpt.virginia.gov/activities/railfunding.aspx

#### Need a commercial road to your industrial site?

Virginia Department of Transportation www.virginiadot.org/business/local-assistance-access-programs.asp

#### Need help with a business plan?

Virginia Small Business Development Centers www.virginiasbdc.org

### Need further information with expanding your business?



The Virginia Business One Stop is an interactive portal designed to accelerate business formation and provide information for existing businesses.

In addition, BOS helps existing businesses expand.

www.bos.virginia.gov

1-866-248-8814

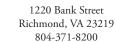
Virginia Business Information Center

VBIC is a free and confidential information resource which provides personalized, business-related assistance and is available during business hours.

Call, or email: VBIC@vdba.virginia.gov



# **Existing Business Resource Guide**



### Credit & Incentive Programs

#### Need money for expansion?

Virginia Small Business Financing Authority www.vdba.virginia.gov/vsbfa.shtml#desc

## Want to leverage marketing dollars for your tourism business?

Virginia Tourism Corporation www.vatc.org/PAM/business.asp

#### Want a Federal Government guaranteed loan?

Small Business Administration www.sba.gov/category/navigation-structure/loans-grants

#### Want credit for your rural business?

**USDA** 

www.rurdev.usda.gov/ ProgramsAndOpportunities.html

#### Need credit for a Southwest Virginia business?

Virginia Coalfield Economic Development Authority www.vaceda.org/incentives.php

#### Want to learn about green incentives?

Virginia Department of Business Assistance www.vdba.virginia.gov/documents/energy

#### Looking for business incentives?

Virginia Economic Development Partnership www.yesvirginia.org/whyvirginia/financial\_advantages/busin ess\_incentives.aspx

#### Need a micro loan to get your business growing?

Virginia Department of Housing and Community Development www.dhcd.virginia.gov/ CommunityDevelopmentRevitalization

#### Want early stage capital?

Center for Innovative Technology www.citgapfunds.org

### Marketing Assistance

#### Want help selling your product made in Virginia?

Department of Agriculture and Consumer Services www.vdacs.virginia.gov/marketing/index.shtml

#### Want help selling to the Federal Government?

Procurement Technical Assistance program www.cvptac.org

#### Need one on one sales counseling?

Virginia Department of Business Assistance www.dba.virginia.gov/bis\_oneonone.shtml

#### Want help to sell internationally?

Virginia Economic Development Partnership www.exportvirginia.org

# Want free marketing and social media training for your business?

Virginia Department of Business Assistance www.vastartup.org

#### Need help selling your timber?

Virginia Department of Forestry www.dof.virginia.gov/mgt/index-forest-harvest.htm

#### Want to find some local Virginia suppliers?

Virginia Business Pipeline www.virginiaeconomicbridge.org

#### Want to locate in an incubator?

Virginia Business Incubation Association www.vbia.org/?q=node/49

# Want to network through your local Chamber events?

Virginia Chamber of Commerce http://www.vachamber.com/general.asp?id=23

#### Want help selling to the Commonwealth?

Virginia Department of Business Assistance www.vdba.virginia.gov/bis\_bsg.shtml

# Want to be certified as a Virginia Small, Women and Minority-Owned business?

Virginia Department of Minority Business Enterprise www.dmbe.virginia.gov/swamcert.html

### Regulatory Compliance

#### Have a question regarding health professions?

Virginia Department of Health Professions www.dhp.virginia.gov

#### Need help with environmental compliance?

Virginia Department of Environmental Quality www.deq.state.va.us/osba/homepage.html

### Need help accommodating employees with disabilities?

Virginia Department of Rehabilitative Services www.vdrs.org/bsoverview.htm

#### Need a professional license to do work in Virginia?

Virginia Department of Professional and Occupational Registration www.state.va.us/dpor

#### Have a tax question?

Virginia Department of Taxation www.tax.virginia.gov/site.cfm?alias=BusinessTaxInformation

#### Want assistance with OSHA compliance?

Virginia Department of Labor and Industry www.doli.virginia.gov/vosh\_coop/vosh\_coop\_programs.html

### Workforce Programs

## Want customer service training for your tourism business?

Virginia Tourism Corporation www.vatc.org/PAM/cstraining.asp

# Want to start an apprenticeship program to develop employees?

Virginia Department of Labor and Industry www.doli.virginia.gov/apprenticeship/registered\_apprenticeship.html

#### Do you need a tailored training plan for employees?

Virginia Community College System www.vccs.edu/WorkforceServices/WDSRegionalLocator/ tabid/766/defult.aspx

#### Need help finding employees?

Virginia Employment Commission Assistance www.vec.virginia.gov/vecportal/employer

#### Want help with training employees?

Virginia Department of Business Assistance www.vdba.virginia.gov/vjip.shtml#desc

### Research and Development

#### Need help with research and development?

Center for Innovative Technology www.cit.org/programs

# Need to make improvements in your manufacturing business?

Genedge Alliance www.vpmep.org

# Need to improve the technology used by company, including a website?

Virginia Electronic Commerce Technology Center www.vectec.org

#### Want a business mentor?

S.C.O.R.E. www.score.org

